



# B2B Channel Sales Internship at Viwanda

The **B2B Channel Sales intern** will have the opportunity work in a diverse and dynamic work environment negotiating with various business professionals. Furthermore you will get the chance to develop business relationships, and experience first hand how they operate. This is not your typical desk job.

## Your Tasks:

- Drive revenue growth through outreach emails and phone calls with key contacts of small to medium sized firms
- Following up on new and existing clients
- Engage with prospective customers on the fit and value of the product
- Cultivate and qualify new leads
- Complete contracts and provide thorough customer service at the time of sale

## Your Profile:

- Enrolled full-time student pursuing a bachelors/masters degree in either social engineering or other related fields
- Highly motivated to pursue a career in sales
- Native in one of the European languages (German, French, Spanish or Italian)  
Main communication language will be English
- Strong communication skills
- Ability to work well alone or with others
- Proficient in Microsoft Word and Excel preferred
- Open minded to work in a new international, entrepreneurial environment

**What we offer:** Taiwan offers a working holiday visa to a number of different nationalities and we offer a corresponding full-time position for a six month period. These intern positions are compensated with a \$ 12,500 NT dollars per month stipend. To learn more about eligibility for the working holiday visa please visit the following link: <http://goo.gl/taeNFZ>

**Submit your application with an introduction and cv attached to [hr@viwanda.de](mailto:hr@viwanda.de)**

